







Referent: Marc Herrmann, IBM
Certified IBM Senior Project Manager
PMP®



Über mich

- Marc Herrmann
- 44 Jahre
- IBM Deutschland GmbH
- Projekt Management mit Schwerpunkt Business Transformation und System Integration
- Certified PMP
- Certified IBM Senior PM



Themen des Vortrages

- Was ist wichtig bei Projekten?
- Praxisbezogene Beispiele
- Wie läuft PM bei IBM
- Transformation von IT
 Projekt Management zur
 Hochzeitsplanung
- Wichtigste PM Focus Areas



Ziel des Vortrages

- Verinnerlichen der Bandbreite von Project Management
- Project Manager als Profession
- Komplexität von PM vermitteln
- Interesse wecken (praxisnahe Tipps)





Project

What is a project?:

WWPMM (WorldWide Standard Project Management Method) supports both of the following common and equivalent definitions:

- > A temporary endeavor undertaken to produce an unique product or service.
 - ➤ Operations (such as manfacturing) and projects differ primarily in that operations are ongoing and repetive, while projects are temporary and unique (from PMI / Project Management Institute)
- ➤ A unique process, consisting of a set of coodinated and controlled activities with start and finish dates, undertaken to achieve an objective conforming to specific requirements, including the contraints of time, cost and resources (from ISO 10006)



Project Management

What is project management?

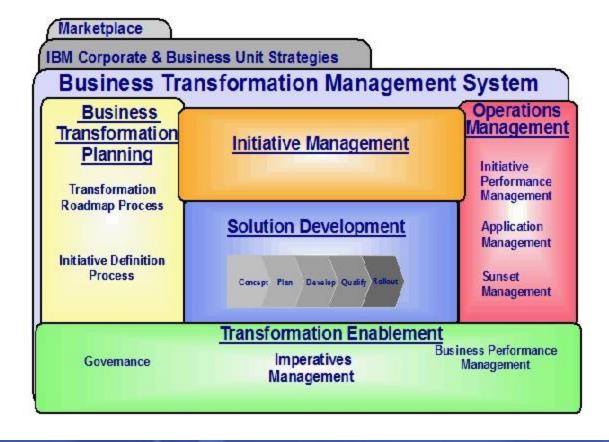
- ➤ The application of knowledge, skills, tools, and techniques to project activities for the purpose of meeting or exceeding stakeholder objectives and expectations (from PMI)
- ➤ The planning, organizing, monitoring, and controlling of all aspects of the project in a continuous process to achieve its objectives (from ISO 10006)



Methodology

BTMT = Business Transformation Management Tool BTMS = Business Transformation Management System

http://w3-03.ibm.com/transform/cio.nsf/main/BTMS





Selection of Engagement Methodology

Why do we use Engagement Models?



| ВТОР | Concept | Plan | Develop | Quality | Rollout | Life | cycle |
|------|------------|------------------------|-----------------------|-------------|----------------------|----------------------|---------|
| ASAP | Evaluation | Project Preparation | Business Blueprint | Realization | Final Preparation | Go Live & Support | Sustain |
| | GS Method | | CRM | | SE&A | | |
| | | | Oiv | | nty of others | | |



Feasibility Study

High-Level

- ➤ Business Case
- > Timeline
- ➤ Architecture Analysis
- > Expert evaluation
- > Expierences
- ➤ Assumptions
- > etc.





Project Authorization

Project Charter

- ➤ Responsible Executives
- Objective
- ➤ High Level business scope / Timeline
- Project Team
- Project Communication
- ➤ IPMT Acceptance and Authorization (Integrated Portfolio Management Team)
- Budget Source / Project Funding
- Project Charter Signatures

Feasibility Study



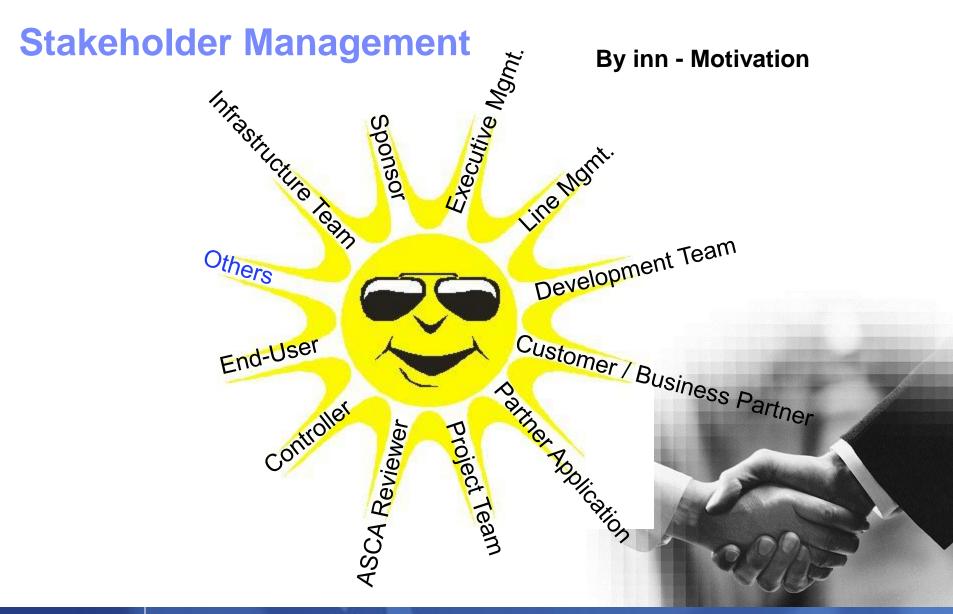


Concept Phase

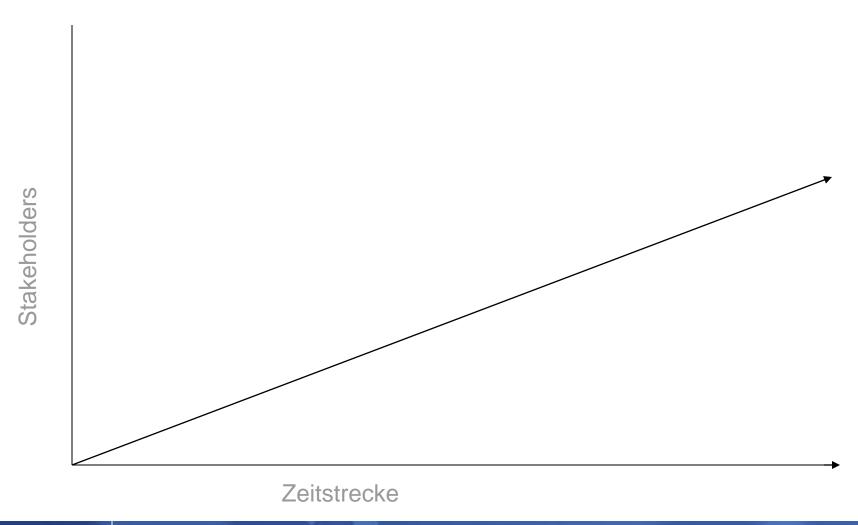
- Objective Definition
- Kick-off Meeting
- Project Team Charter
 - Team Behaviors
 - How to communicate
- Roles & Responsibilities
- Detailed Communication Plan
 - Purpose of Meetings, Schedule, Owner
- Architecture Proposal
- Stakeholder / Sponsor Definition Session
- Risk / Issue / Assumption Analysis
- Tool Definition
- Business Requirement Definition
- Definition of Key Milestones / Timeline
- Cost estimate (ROM sizing = Rough Order Magnitude)







Stakeholder Communication





Example of Project Team

Project Manager

Dependency Mgmt.

WW Deployment GEO Deployment

Solution Project Manager

SPM

System Integration Test
User Acceptance Test

SIT/UAT

Architecture

E & TEducation & Training

Development

Integration Test

MTP

Move To Production

Change Mgmt.

Performance Test

Focal Point Global Delivery

Technical Infrastructure

ASCA

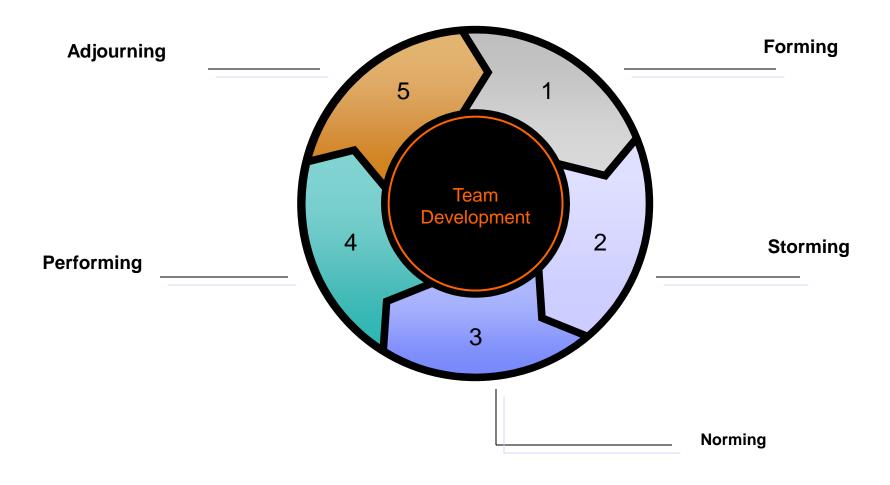
Appl. Syst. Control Auditability

Data Migration

Security & Authorization



Team Development Model nach Bruce Tuckman





In Storming phase Leader = Coach!



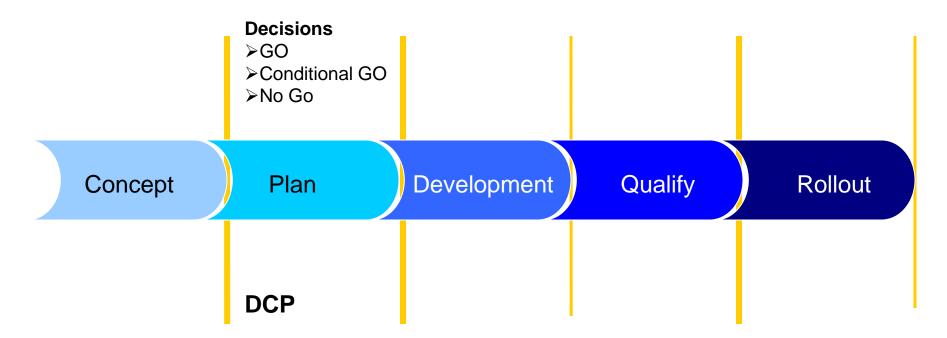


Decision Control Points (=DCP)



Checkpoint for:

- > Scope
- > Financials
- > Timeline
- Project Health
- ➤ Key Issues
- ➤ Key Risks





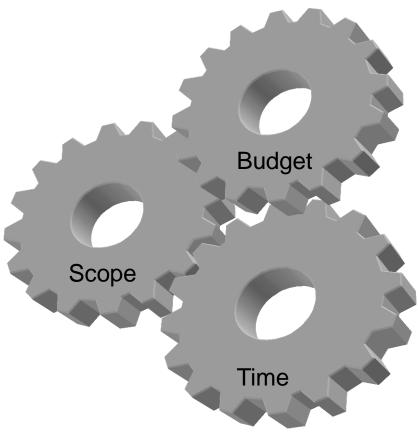
Plan Phase

- Transforming Business requirement to technical requirements
- Final Scope Definition (report card)
- Detailed MSP Plans
 - Definition of WBS (Work Breakdown Structure)
 - Resource assignments
- Developing Mitigation Plans for key risks and monitoring of minor risks
- Verify assumptions and transform into possible risks
- Architecture Definition
- Final Dependency Interlock
- Final Code Drop Dates / Test windows / MTP date
- Early Readiness Review
- Contracts (SOW, DOU)
- ➤ Communication → Change Management started
- Finial Definition of Key Milestones
- Stakeholder / Sponsor Walkthrough
- Education Planning





Triple Constraints



EVM
Earned Value Method

Examples of measurements

BAC = Budget at completion

CPI = Cost Performance Indicator

SPI = Schedule Performance Indicator

EV = Earned Value

Concept

Plan

Development

Qualify

Rollout

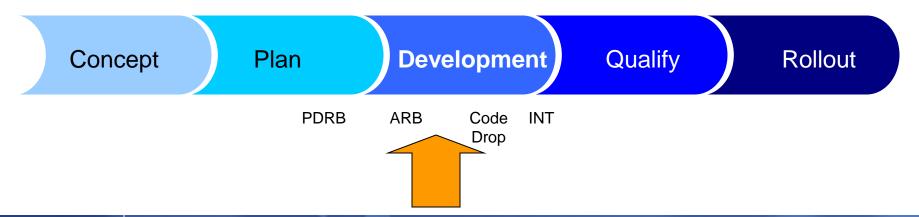


Development Phase

- ➤ Solution Design (Plan Phase)
- ➤ PDRB = Process Definition Review Board (Plan Phase)
 - > ASCA
 - Deployment
 - > Partners
 - > Stakeholder
- > ARB = Architecture Review Board
- > Code Development
- ➤ Code Drop
- Documentation
- ➤ Integration Test (INT)

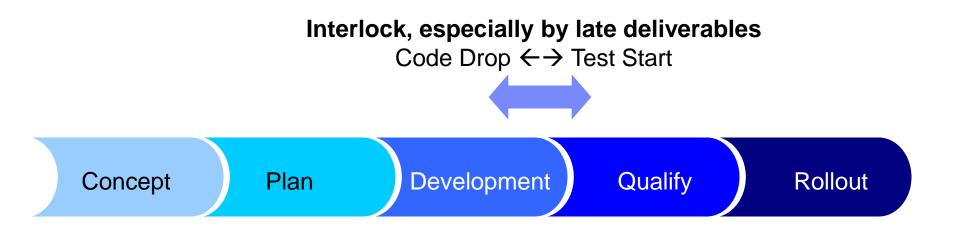
Dependency Mgmt.

Education & Training





Development Phase





Qualify Phase

- > Test Data Mgmt.
- Ongoing Development support for Error & Fault fixing needed
- > Regression Test
- System Integration Test (End to End Testing)
- > Performance Test
- ➤ User Acceptance Test
- ➤ Education & Training

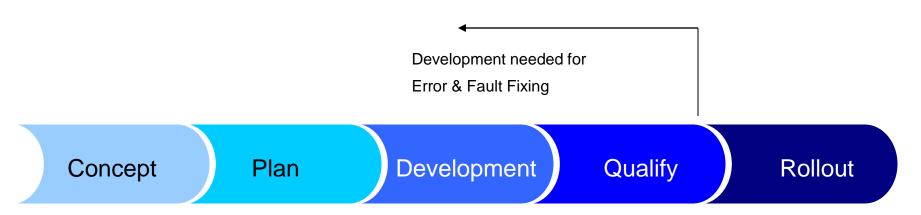




End of Qualify Phase

Very critical time point within a project, because you have to manage all possible deplays and thats end up very often in weekend work!

Emergency list of test, development and system support resources





Rollout Phase

- > ASCA Review
- ➤ Go Live Assurance Review
- ➤ Move to Production (MTP) activities (Go / No Go Calls)
- ➤ Go Live
- Contract closing
- Lessons Learned





Lifecycle / Warranty

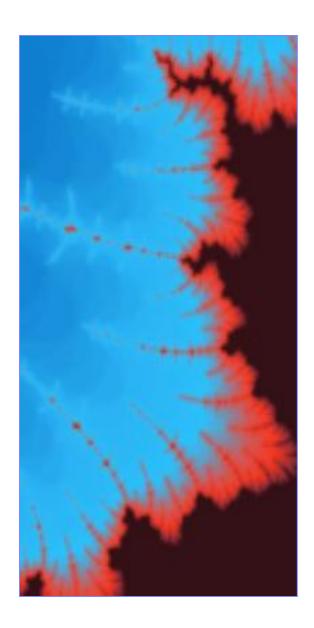
➤ 90 days warranty (ManageNow fixing)





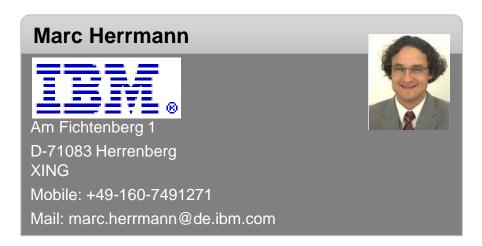
Eigene Erfahrung

- Walking around
- > Betroffene Einbeziehen
- ➤ Schnelle Entscheidungen 6 aus 10 Richtige
- ➤ Aufgabe und Verantwortung übertragen

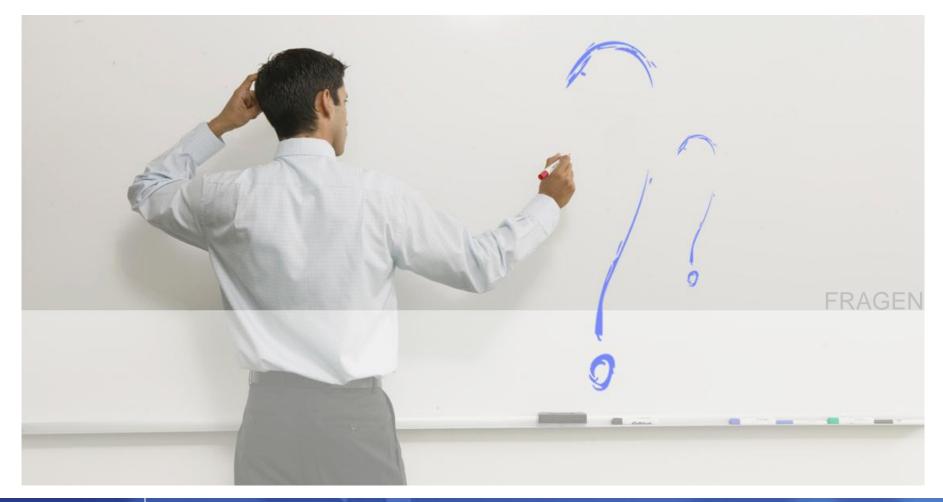




Kontakt









How to become a certified Project Manager?



Project Management Institute (PMI)

Independent Organization

Getting PMP certified

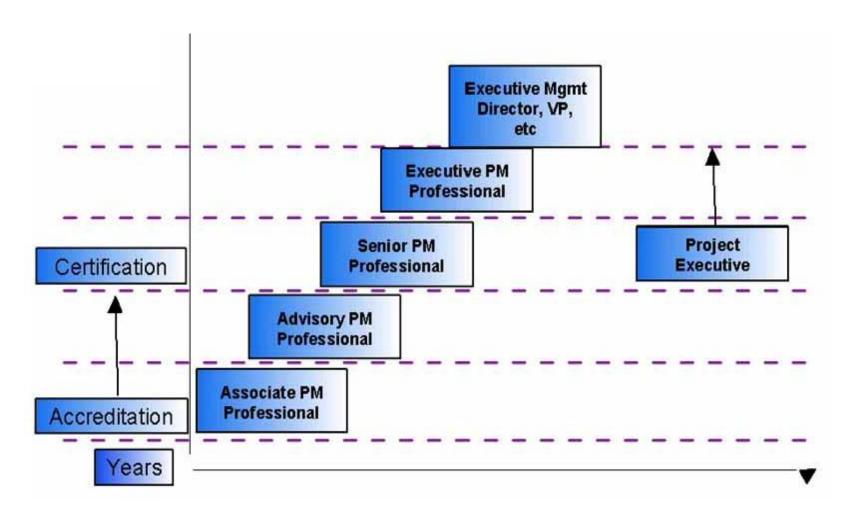
- **≻**Membership
- ➤ Curriculum vitae (CV) online
- ➤ Learning, learning, learning...
- **≻**Exam

IBM guided curriculum

PMP = Project Management Professional https://www.pmi.org/MyPMI/Pages/Default.aspx



IBM Certification / Accreditation



IBM Accreditation

Advisory Project Manager_

Proj. Mgmt. Tier 1 classes – Advisory Level

Pre-requisites

- Nomination / Mgmt.
- Package (one in detail descripted project)
- 3 years of expierence

IBM Certification

Certified IBM Senior Project Manager

Proj. Mgmt. Senior Level

Pre-requisites

- Nomination / Mgmt
- PMI Certification
- Package (three in detail descripted project)
- Review Board + 3 interviews
- Definition of specility
- 3 years of expierence
- Mentor (Certified Senior Proj. Manager)

Project Management Education / Training recommendation

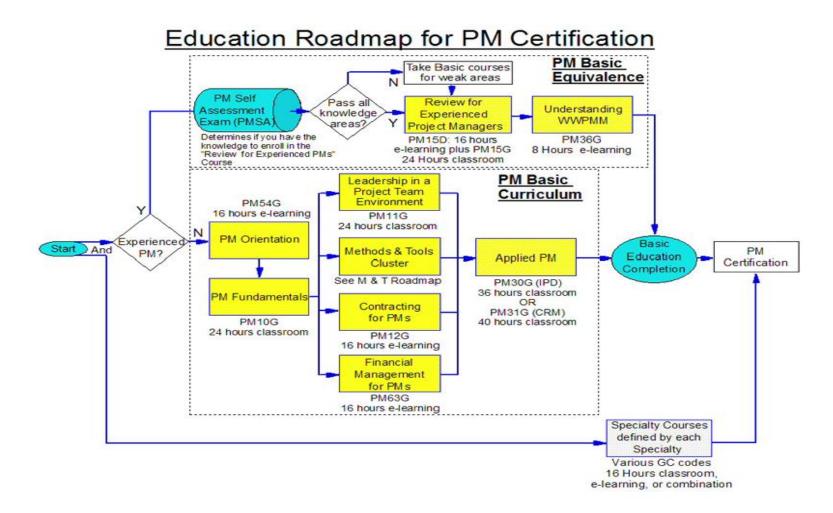
- Participate in Proj.Mgmt. Communities
- PPD (Professional Potential Development)
- Rotations

(Project Office Development, Test, Helpdesk, Operation)

- Project Management Fundamentals
- > Seven Keys to success
- Earned Value Method (EVM)
- ➤ Rational Portfolio Manager (RPM)
- ➤ Project Control Book (PCB)
- > MSP
- ➤ Lean Six Sigma (Yellow belt)



Certification IBM Senior Project Manager



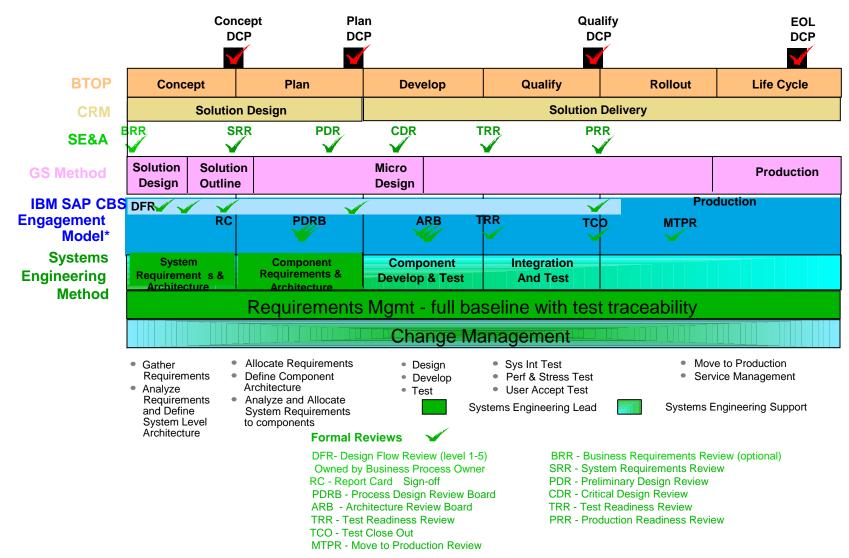


Backup Slides





Methodology



^{*}Based on the Boston Consulting Group and the AMS MS, Global Service Method an SAP Development and Deployment Engagement Model has been established



Example of Communication Plan (Schedule)

| CET | EST | ST Monday | | Tuesday | | Wednesday | | Thursday | | Friday | |
|-------|-------------|-----------|----------------|-----------|--------------|------------------------|-------------|-----------|---------------|-------------|---------|
| 08:00 | | | _ | | - | | - | | _ | | |
| 09:00 | | | | | | | | | | | |
| 09:30 | | | | | | | | CBS AP de | ployment call | | |
| 10:00 | | | | Overall (| CBS Dep Call | | | | | | |
| 12:00 | | | | | | | | | | | |
| 12:30 | | | | | | | | | | | |
| 13:00 | | | | | | | | | | | |
| 13:30 | 07:30 | | | | | | | | _ | | |
| 14:00 | 08:00 | | | CBS | Core Team | Xcc Program | | CBS Plan | | | |
| 14:30 | 08:30 | CBS zEST | | | | Office | | Owner Mtg | | zEST | |
| 15:00 | 09:00 | AP PDT | CBS Partner | | | CBS p | rogram | CBS p | orogram | System& | |
| 15:30 | 09:30 | | Test Interlock | | | Test P | DT call | PD. | T call | Perf. | |
| 16:00 | 10:00 | | | CBS | Wkly | | | | | Executive | |
| 16:30 | 10:30 | zEST PDT | | Change | BTR | | | | | Review | |
| 17:00 | 11:00 | | PSL | Mgt | Meeting | Wkly | SAP Ldg | | | (sponsor | |
| 17:30 | 11:30 | | Meeting | | _ | Project | E2E Mgt | - | mericas | | |
| 18:00 | 12:00 | | | SAP | | Status | | Deployr | ment Call | | E2E BT |
| 18:30 | 12:30 | | | Ledger | | Update | | | | | Council |
| 19:00 | 13:00 | | | PDT | | | | | | | |
| 19:30 | 13:30 | | | | | | | | | | |
| 20:00 | 14:00 | | | | | | | | | | |
| 20:30 | 14:30 | | | | | | | | | | |
| 21:00 | 15:00 | | | | | | | | | | |
| 21:30 | 15:30 | | | | | | | | | | |
| 22:00 | 16:00 | D | | | | D . 65/ | _ | | | D . 50 | т |
| | Denotes Xcc | | Denotes CBS | | | | Denotes zES | 01 | | | |
| | | | | | | Denotes finance funded | | | | Denotes SCT | - |
| | | | | | | | | | | | |



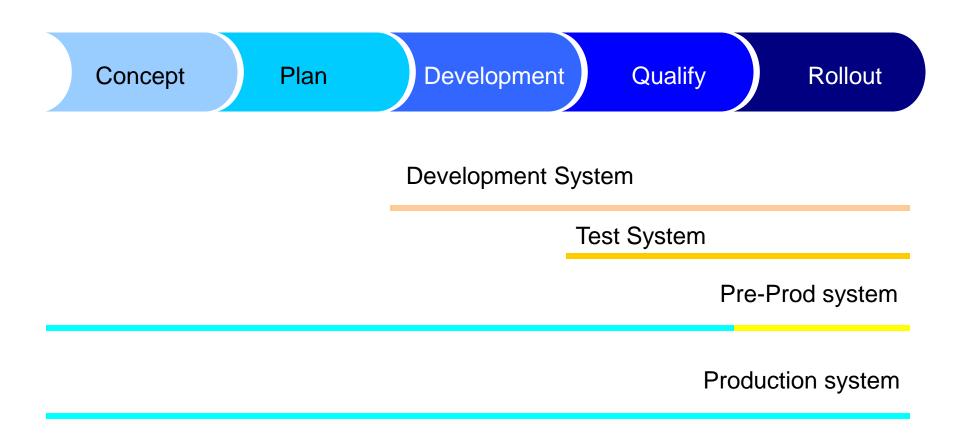
Example of Communication Plan (Meeting Content Description)

Monthly CBS Overall Dependency Status

- > Purpose: information on future CBS plans, issues, and challenges
- > Day/Time: Tuesday, 10:00-10:30 (EST)/16:00-16:30 (CET)
- > **Duration:** 30 minutes
- > Feeding Meetings: none
- > Runs the Meeting: John McCaig CBS Dependency Manager
- > Attendees: Geo deployment reps, reps from partner applications
- ➤ Information to be displayed: discuss any specific topics and concerns, and to discuss any ideas and suggestions of relevance to the CBS program.



Infrastructure



| | Category | Item within category | Associate | Advisory (APM) | Senior (SPM) | Executive (EPM) | Executive Management |
|---|------------|--|--|---------------------------------------|--|--|--|
| 1 | Skills | Basic PM Skill Template (proficiencies met) | Associate | Advisory | Senior | Executive | Executive |
| | | PM specialty skills templates (proficiencies met) | - | Optional | One specialty | One specialty | Two specialties |
| 2 | Résumé | Curriculum vitae (CV), résumé | Required | Required | Required | Required | Required |
| | | Project management | - | 1 year | 3 years | 5 years | 5 years |
| 3 | Experience | Technical/ industry/ business | 2 years | 3 years | 3 years | 3 years | Letter of sponsorship from IBM VP or GM |
| | | | | | | | |
| 4 | Education | Basic project management | Project Management Fundamentals The "Methods and Tools" cluster | Basic PM Curriculum (completed) | Basic PM Curriculum (completed) | Basic PM Curriculum (completed) | Basic PM Curriculum (completed) |
| | | Specialty | - | 16 hours/specialty (optional) | 16 hours/specialty | 16 hours/specialty | 16 hours/specialty |
| | | Currency | - | - | 40 hours (can include Basic and Specialty education) | 40 hours (can include Basic and Specialty education) | 40 hours (can include Basic and Specialty education) |
| 5 | Knowledge | PMI Project Management Professional (PMP) examination | - | - | Pass | Pass | Pass |
| 7 | Projects | Number as project manager | - | 1 | 3 | 4 | 4 |
| 8 | Giveback | | - | - | Two instances of Giveback | Two instances of Giveback | Two instances of Giveback |